



Biz-Era.Net makes B2B eProcurement as easy as A-B-C

eProcurePSA.com is the official internet procurement arm for **PSA Corporation Ltd CTD Engineering**. PSA Corporation Ltd is the world's market leader with a strong track record in the port operations business and enjoys close working ties with many global players in the ocean logistics business.

Together with **Biz-Era.Net Pte Ltd**, a vision was set out to streamline the Buying process of PSA's CTD Engineering department. With the many procurement officers simultaneously requesting for quotes from numerous suppliers, and with the supplier base growing quickly, a system was needed to bring the suppliers and buyers together to effectively and efficiently handle the *request for quotations* and the *selection of purchases* to these suppliers.

With Biz-Era's expertise in Internet Solutions providing, and a strong knowledge in systems automation, a simple, yet user friendly eProcurement system was developed and deployed within a short time of slightly only over a month. This system provides an extremely simple to use interface for buyers to create *Request for Quotes (RFQs)* and send it electronically via the Internet to the suppliers in the system. The *suppliers* in turn will use the system to log in their *quotes*, allowing the buyer to have a real time view of submissions and comparison of pricing and other indicators. The buyer then finally awards a *Purchase* to the successful supplier all through the use of this system.

"This system has indeed improved the way we conduct our procurement operations, and Biz-Era has supported us diligently through quick response and excellent service."

- Administrator, eProcurePSA.com